

## The World's First Virtual Dictation/Transcription Appliance

BayScribe takes significant step in re-defining Industry paradigm...

**EDGEWATER, MD – April 21, 2008** – BayScribe, an industry pioneer in Dictation & Transcription technology, is redefining the Digital Dictation market space with the launch of the BayScribe Virtual Appliance – the world's first Virtual Reporting Solution.

"This is the most significant advance in Dictation technology in many years", stated Ron Neuenberger, BayScribe Founder & President. Numerous Healthcare facilities are grappling with the challenge of providing adequate power and space in the datacenter as the industry continues through its technology evolution. Many facilities have Dictation systems that are outdated, and many more are receiving notices that they either aren't going to have ongoing maintenance on their existing Dictation system, or that there is not a defined growth path for their current system (Dictation and/or Transcription).

With the launch of the BayScribe Virtual Appliance, healthcare facilities can further leverage their existing investment in virtualization technology – namely VMware. Thousands of facilities have already begun the virtualization process in an effort to consolidate numerous Servers across the Enterprise, and now the Dictation Server can be part of this directive. What used to require a rack of servers and a plethora of analog phone lines now requires just a fraction of a VMware ESX Server. The internet replaces all of the phone lines as the voice capture is VoIP-based. Since you utilize an existing ESX Server, there is no additional power or space and no additional hardware to acquire or support. There are no per user licenses, proprietary dictation devices, or any non-standard hardware or software. Everything is browser-based and highly available.

"BayScribe is offered as a monthly software license and is billable based on usage, and usage alone. No hardware means there are no lengthy Maintenance Contracts. As a monthly provider, clients can be assured of continuous support and software enhancements as we work hard to earn their business each and every month", said Steve Bonney, BayScribe's VP of Business Development. "With the BayScribe Virtual Appliance, facilities can rapidly deploy our Patient Reporting Solution and recognize significant savings now and in the future. A new implementation can be configured and deployed in days, not months. This will most certainly change the way people view their options about replacing their aging and antiquated dictation and transcription systems."

### About BayScribe

Founded in 1999 by the maker's of Digital Voice (DVI) and Voicewave – Ron Neuenberger, Bill Michel, Brent Smith and Dave Atkinson – BayScribe is simplifying the Dictation and Transcription process in Healthcare organizations through the implementation of Simple, Powerful and Affordable enterprise wide systems. Together they developed what has quietly become the most robust Dictation and Transcription ASP on the market. Now, unlike any other Dictation or Transcription Systems provider, BayScribe allows customers to pay

for the software as they use it, much like an Application Service Provider (ASP), thereby eliminating the large initial investments required by its competitor's, but without sacrificing control and ownership of the application. With hundreds of clients and thousands of daily reports generated, BayScribe is a leading supplier of dictation and transcription technology.

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